

## Tonick Watering Newsletter

June 2020

A very good afternoon to from all of us at Aquamonix,

I hope that this email finds everyone in your business and family safe, and healthy during these unprecedented times.

In this edition we look at the following topics,

- **Impact of COVID19**
- **Manufacturing**
- **New Products**
- **Key Staff**

Due to the effects of the global COVID19 pandemic on international trade, we are making a few subtle but important changes to the Tonick Watering business. unit of Aquamonix.

### Aquamonix and Tonick

Aquamonix acquired the Intellectual Property of Tonick Watering in late 2017 and since that time have been concentrating on commercialising the operations and streamlining the product range to meet the growing global demand for our two-wire technology.



### Impact of COVID19

We have been lucky in Australia to be well protected from the mass infections seen in other regions, and very strict border controls have made this possible. However, regulated shutdowns in other countries where we make and source componentry has seen a severe effect on our production capacity, coupled with a global shortage of capacity in logistics, has resulted in major delays in product shipping.



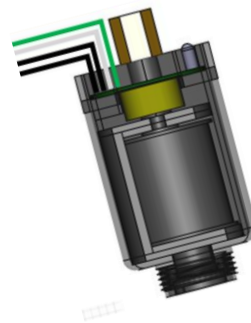
Now manufacturing in Europe and Australia

### Manufacturing

We are excited to inform you that we have established a 2nd manufacturing and final assembly facility located in Adelaide, South Australia.

This is in addition to our current European based facility. This will effectively work to double our output capacity, drastically improve our QA processes, and shorten up lead times.

We will start to produce the first products from this new facility in the coming months.



### New products

Jason and Tony have been busy developing and finalising a suite of new products, stay tuned as we release these to the market over the coming weeks. These include new decoders, sensors and software, some highlights are...,

- AGRI-Tonick Decoder Translator – 127 Actuator addresses and 127 Sensor addresses.
- SDI12 Sensor Decoder – bring any type of SDI-12 sensor into your system (Soil moisture, leaf wetness and air temp for example).
- 4-20mA Sensor Decoder – bring any type of 4-20mA sensor into your system.

## Key contacts

For all technical enquiries, product support or training questions, then Jason Schoch, Tonick Watering's Product Manager is your best point of contact.

### For all Technical Support



Jason Schoch, Tonick Watering Product Manager

Jason Schoch  
Product Manager  
M +61 427 198 595  
jason.schoch@aquamonix.com.au

Jason should be your first point of call moving forward for everything but commercial and sales enquiries for which you should contact myself.

### For all Sales or OEM enquiries



Don May, Tonick Watering Business Development Manager

Don May  
Business Development Manager  
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## Summary

In closing, the team at Aquamonix remain committed to improving and expanding the range of solutions and services from the Tonick Watering brand, and guarantee that the lead times for production and supply during the crisis will be improved as this start to return to normal.

We are underpinning this with continued investment in our manufacturing capability, improved stock levels and range consolidation of the technology, to ensure we can deliver in the future.

Again, we appreciate you support and look forward to strong co-operation with you in the future.



Don May  
Business Development Manager  
Tonick Watering

